



# Capability Statement



## CORE VALUES

Our core values are simple, what we bring to the table is all based around quality - quality products, quality service, quality people. We proudly incorporate these values into our daily operations.

- \* Honesty and integrity
- \* Exclusive quality products
- \* Industry knowledge and understanding
- \* A wealth of technical experience and skill
- \* Our commitment to exceeding customer expectations

## COMPANY OVERVIEW

Blue Wave (Australia) Pty Ltd has been operating since 2006 and is a subsidiary of Blue Wave A/S, Denmark. Blue Wave A/S have for more than 80 years produced stainless steel fittings for the marine and structural industries from its headquarters in Denmark.

Blue Wave A/S is currently among the top three largest manufacturers of high quality stainless steel rigging hardware in the world with their focus being on the Marine, Height Safety, Architectural and Industrial sectors. Today our product range covers one of the most extensive ranges of stainless steel wire fittings, ranging from 2mm to 32mm.

Blue Wave (Australia) Pty Ltd has an extensive stock holding of marine, height safety and industrial stainless steel fittings as well as a fully equipped workshop for production of stainless steel wire rope stays. Our workshop equipment includes presses from Talurit AB, Sweden and terminal swagers from Wireteknik, Sweden.

We are committed to equipping the industry with high quality tested products along with providing a responsible and flexible service to meet our customers needs, with the aim of establishing productive long term relationships. Availability at all times with expert advice - that is the level of support our customers can rely on. This ensures they are always up to date with our products in both technical and general terms, and also know the status of their orders.

## OUR TEAM

Managing Director Erik Lorentzen has been in the stainless steel industry for more than 32 years, with his extensive knowledge, experience and skill what he doesn't know about stainless steel isn't worth knowing. This combined with more than 10 years experience in technical sales and estimating of Craig O'Brien, make Blue Wave (Australia) a powerful force in the industry.

Add to this the fact that the dedicated members of the team at Blue Wave are some of the best in their chosen fields and have been with the company from the very beginning and you can see our knowledge base is invaluable. All members of the team have a genuine desire to be the best and to give the best service possible to back up a prestige quality product.

## OUR GUARANTEE

Our integrity is our personal guarantee on delivering a quality product coupled with quality service. We pride ourselves on the relationships we build with our customers and our promises are backed with proven, measurable results. All our products are thoroughly tested in several steps from raw material to final inspection with the latest available testing equipment. European Norm Certification is available on most components. Lloyd's Certification is also available on a select range of products. It is no surprise that Blue Wave stainless steel products are used extensively in places where safety and reliability is required.

## OUR WAREHOUSE

Our roll swaging machines are suitable for terminal swaging up to 16mm wire rope, this service is provided in house and can be used for yacht rigging, shade sails, structural cables or any other load bearing application where large cables are required. Swaging of cables up to 38mm can be arranged.

The 50 tonne Talurit press allows ferrule pressing up to 14mm cable for thimble eye swaging. These machines are also used for pressing pre made balustrade cables, cut and swaged to length ready for an easy on-site installation.

## APPLICATIONS

- \* Balustrades and Railings
- \* Bridges and Structural Bracing
- \* Catenary Lighting
- \* Entertainment, Lighting and Sound Production
- \* Facades
- \* Height Safety (Fall Arrest Components)
- \* Landscape and Greenline
- \* Marine
- \* Pontoons and Marinas
- \* Signage and Decoration
- \* Shade Sails
- \* Zoo Enclosures





## WHO TO SPEAK TO

Erik Lorentzen - Managing Director  
Craig O'Brien - Technical Sales Manager/Estimator

## WHERE TO FIND US

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## HOW TO CONNECT WITH US

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